

# OPTION TO USE AN EXTERNAL BROKER

## Lonsec

When trading shares on Wrap you can now use Lonsec broking services for all your clients' trading and research needs.

<b>Competitive brokerage fees</b>	Lonsec's brokerage fee starts at \$60 or 0.75% per trade* and Wrap has reduced their transaction fee to \$10 per trade (from \$30) making this a cost effective option for your clients.
<b>Quality research</b>	Lonsec employs a team of knowledgeable and experienced equity analysts who work closely with the stockbroking team. Lonsec research offers: <ul style="list-style-type: none"><li>• a daily email bulletin, Lonsec Equities Update</li><li>• ASX Top 200 research</li><li>• emerging company research</li><li>• research and analysis of listed income investments (hybrid securities)</li><li>• Quarterly Investment Insight publication which discusses the outlook for global and domestic markets and Lonsec's recommended asset allocation</li></ul>
<b>Stockbroking team</b>	Lonsec's team offers a comprehensive range of services including: <ul style="list-style-type: none"><li>• objective investment advice</li><li>• transaction and settlement services</li><li>• experienced brokers will review portfolios and make recommendations</li></ul>
<b>Model portfolios</b>	Lonsec offers three direct equity model portfolios – Core, Income and Listed Property Trust. The benefits of using a model portfolio are: <ul style="list-style-type: none"><li>• they are practical to implement, a low level of administration is required and they are well supported by research</li><li>• detailed performance reports are issued each month providing a stock by stock analysis</li><li>• portfolios are continually monitored</li></ul>

\* fee is negotiable based on trade volumes — contact Lonsec direct for further information.

Lonsec have reviewed their current criteria to provide their full model portfolio service to advisers. Lonsec will now view trades over a 12 month period rather than the previous criteria of requiring \$20,000 in broking fees before access to the full model portfolio service was made available.

Contact your DKN Business Development Manager and start using Lonsec today. Simply complete an agreement and receive access to the Lonsec website.

**For more information on share trading on Wrap and the broking services available please contact your DKN Business Development Manager on 03 9667 0700.**